



Episode 18 : **Money**

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**Meet phenomenal host, Fiona Cutts, and join her on the magical journey and hear how she changed from being paralysed by shyness to shining with exuberance as an international facilitator, empowering others to create a greater life than they ever thought possible.**

In this episode, Fiona shares her journey from enjoying working abroad for little money to choosing to become an international accountant earning lots of money. When work was only available in the UK, she became very ill and wasn't able to work and experienced money worries for the first time in her life. Then she began to choose differently and created careers that brought not only money but great joy to her life.

### **Key messages:**

- When we have shyness in our world, it can be hard to ask for the value of what we are offering
- Some people will be suspicious of us if we are not charging enough; that what we offer isn't going to give them the change they are looking for

## Tools and Questions

*What am I willing to value in me?*

*Can I have the money now, please? (ten times)*

Practice and get in the habit of being willing to mention money to your clients. Ask:  
*How would you like to pay for this?*

When a client is booking an appointment, ask: *Would you like to bring cash on the day or would you like to pay by PayPal or would you like my bank account details or would you like to go to my website where you can pay by card?*

*What would it be fun for me to charge?* And maybe upping it a bit until you feel uncomfortable.

When potential clients are objecting to pay for your service, ask: *What's the kindness to me here?*

## Resources:

- > [Find me](#)
- > [Right Voice for You](#)
- > Find my [upcoming classes](#)
- > [Access Consciousness®](#)

Do get in touch with Fiona if you have any questions or would like to suggest a topic for a future Podcast.